To: Monique Lindsay - ICE Futures US  
From: Larry Wilson - National Confectioners Association  
Date: October 17, 2019  
Subject: Release of Third Quarter Cocoa Grindings for 2019

<table>
<thead>
<tr>
<th></th>
<th>In Metric Tons</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2019</td>
<td>2018</td>
</tr>
<tr>
<td>Cocoa Beans Ground</td>
<td>119,004</td>
<td>128,494</td>
</tr>
<tr>
<td>Aggregate Number of Plants Reporting</td>
<td>17</td>
<td>17</td>
</tr>
</tbody>
</table>

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the Third Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended September 30, 2018.

Attached is a list of companies who responded to the survey this quarter.

**Quarterly Grindings Report Release Date Schedule for 2019:**
Fourth Quarter 2019: Report Release Date is January 16, 2020
LIST OF COMPANIES

RESPONDING TO THIRD QUARTER OF 2019
COCOA PRODUCTS SURVEY

Barry Callebaut

The Blommer Chocolate Co.

Cargill Cocoa & Chocolate Co.

ECOM

Ghirardelli Chocolate Co.

Guittard Chocolate Co.

The Hershey Company

Mars Wrigley Confectionery

Nestlé