To: Monique Lindsay - ICE Futures US  
From: Larry Wilson - National Confectioners Association  
Date: April 16, 2020  
Subject: Release of First Quarter Cocoa Grindings for 2020

<table>
<thead>
<tr>
<th></th>
<th>In Metric Tons</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2020</td>
<td>2019</td>
</tr>
<tr>
<td>Cocoa Beans Ground</td>
<td>115,591</td>
<td>121,801</td>
</tr>
<tr>
<td>Aggregate Number of Plants Reporting</td>
<td>17</td>
<td>17</td>
</tr>
</tbody>
</table>

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached).

The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended March 31, 2019.

Attached is a list of companies who responded to the survey this quarter.

**Quarterly Grindings Report Release Date Schedule for 2020:**  
Second Quarter 2020: Report Release Date is July 16, 2020  
Third Quarter 2020: Report Release Date is October 15, 2020  
Fourth Quarter 2020: Report Release Date is January 14, 2021
LIST OF COMPANIES

RESPONDING TO FIRST QUARTER OF 2020
COCOA PRODUCTS SURVEY

Barry Callebaut
The Blommer Chocolate Co.
Cargill Cocoa & Chocolate Co.
ECOM
Ghirardelli Chocolate Co.

Guittard Chocolate Co.
The Hershey Company
Mars Wrigley Confectionery
Nestlé