To: Monique Lindsay - ICE Futures US
From: Larry Wilson - National Confectioners Association
Date: October 15, 2020
Subj: Release of Third Quarter Cocoa Grindings for 2020

<table>
<thead>
<tr>
<th></th>
<th>In Metric Tons</th>
<th>Increase (Decrease)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2020</td>
<td>2019</td>
</tr>
<tr>
<td>Cocoa Beans Ground</td>
<td>118,260</td>
<td>123,208</td>
</tr>
<tr>
<td>Aggregate Number of Plants Reporting</td>
<td>17</td>
<td>17</td>
</tr>
</tbody>
</table>

The Cocoa Grinds Report supplied by The National Confectioners Association has changed. Beginning with the report for the First Quarter 2009, the report will cover grinds for North America, including Canada, Mexico and the USA. In addition, the reports will no longer include Liquor and Butter Melted. New reporting companies and plants have been added (see attached). Previous year comparative data is not available for new reporting companies.

The Cocoa Beans Ground metric tons have been adjusted to reflect currently transmitted revised data for the quarter ended September 30, 2019.

Attached is a list of companies who responded to the survey this quarter.

Quarterly Grindings Report Release Date Schedule for 2020:
Fourth Quarter 2020: Report Release Date is January 14, 2021
LIST OF COMPANIES

RESPONDING TO THIRD QUARTER OF 2020
COCOA PRODUCTS SURVEY

Barry Callebaut
The Blommer Chocolate Co.
Cargill Cocoa & Chocolate Co.
ECOM
Ghirardelli Chocolate Co.
Guittard Chocolate Co.
The Hershey Company
Mars Wrigley Confectionery
Nestlé
Ferrero