Making chocolate, candy, gum and mints, our industry plays an important role in the U.S. economy. We create good-paying jobs in the manufacturing sector in the U.S., and support thousands of additional American jobs as we sell our products in the marketplace, and source our ingredients, packaging and transportation. Additional jobs, known as induced jobs, are supported through the re-spending of wages throughout the supply chain.

**OUR STRONG ECONOMIC IMPACT**

Direct Economic Impact in the U.S.
- **$49B** Economic Output
- **$10.5B** Wages
- **$13.7B** Federal, State & Local Taxes

Total Jobs
- **696,558**
  - **203,248** Direct Jobs
    - 21,880 Wholesale/Broker Jobs
    - 57,602 Manufacturing Jobs
    - 123,766 Retail Jobs
  - **493,310** Indirect Jobs
    - 268,975 Supplier Jobs
    - 224,335 Induced Jobs

National Multiplier Effect
- 1 U.S. confectionery manufacturing job supports 11 other jobs in the U.S. economy

National Impact
- **$37.5B** in confectionery retail sales
- **$1.8B** in manufacturing exports
- **1,613** manufacturing facilities throughout all 50 states

Primary Source: John Dunham & Associates 2021, New York, NY

1 2020, 210 Analytics
2 2019, Trade Data Monitor

*Figure includes business taxes paid in direct, supplier, and induced industries.*